



Job Title:

- Sales Manager – North Peninsular

Sales Territory:

- Penang, Perlis, Kedah, Perak

Main Function:

- Selling imported quality products to commercial customers and -dealers (B2B) in various industries, like fire protection, industrial lubrication and industrial flow monitoring.
- Establishing and managing a trained dealer network.

Reporting Line:

- Business Development Manager – Distribution Services

Academic Education:

- Minimum SPM, Technical Diploma as added advantage.

Work Experience:

- Minimum 3 years of work experience in a related field of outdoor technical sales.

Hard Skills:

- Competent in written and spoken English and Bahasa Melayu. Mandarin as added advantage.
- Motorbike or car driving license.
- MS office suite literacy.

Safe Haven Sdn Bhd

Company Reg. Number: 202501037941 (1639350-X)

2, Jalan SS26/21,
Taman Mayang Jaya,
47301 Petaling Jaya,
Selangor, Malaysia



www.safehaven.asia



career@safehaven.asia



Soft Skills:

- Organized character.
- Sales oriented communication.
- Working independently to achieve targets.

Job Scope:

- Performing market research and competitor analysis to understand the market and find potential customers.
- Promoting Safe Haven products to potential new customers and existing customers.
- Traveling within the assigned sales territory to support the sales activities.
- Participating in exhibitions where Safe Haven exhibits its products.
- Generating quotations.
- Attending internal sales team meetings and technical trainings, onsite and/or online.

Benefits:

- Employment as Service Contract Worker. Monthly service invoices to-be issued to Safe Haven Sdn. Bhd.
- Direct remuneration for every onsite customer visit (customer visits with own transport).
- Direct remuneration for every appointed Safe Haven dealer.
- Percentage based commission for every product sales being made by Sales Haven Sdn. Bhd. from a customer being located in the sales territory.
- Flexible working hours with no minimum time requirement, as long as targets are met.
- Work from home to arrange for onsite customer visits.
- Independent working with minimum supervision.

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